

July- August 2024

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Global Experience, Local Knowledge

Welcome to the SME Funding Hub newsletter for Accountants & Lawyers.

In this newsletter we provide you with information on how we are assisting SME Business Owners to achieve growth through accessing tailored loans.

At SME Funding Hub we help small to medium businesses to source essential funds to help fuel business growth and debt structures that support your business goals for long-term growth and success.

To find out more about our SME Funding Hub contact Dev Sarker on 0404 167 989 or visit www.smefundinghub.com

One of my business idols, Charlie Munger, passed away last year at the age of 99. For those who haven't heard of Charlie, he was the Vice Chairman of Berkshire Hathaway and a business partner of Warren Buffett.

I recently came across this webinar on Charlie's quotes to help make you a better investor via the Morningstar Australia website. I share this with you as we can all learn from the wisdom of Charlie Munger (January 1, 1924 – November 28, 2023).

<https://apple.news/AQUFVQNQtSsKJLQG-kbKKLA>

Helping you & your clients

Working with experts can help your business grow while helping your clients to be successful.

A couple of months ago an Accountant referred me to a business person from Byron Bay who was having difficulty in sourcing loans to help fund a new development.

A part of the issue was the complex debt structure and my contact knew that I had experience with similar types of loans and debt funding in the past.

I worked with the new client and was able to place the old debt into a new structure that allowed for additional funds for the new venture. The client was thrilled and as a result my Accountant contact also pick up the Byron Bay investor as a new client.

This is the power of working together and finding experts to support your clients (or potential clients) and will help your business grow.

If we can provide any assistance to you and your clients on loans, investments and debt funding, let talk.



**CHARLIE
MUNGER**
1924 - 2023



Last month, together with other FCA members of CAANZ, I had the privilege of attending the Defence Tech pitch at Stone and Chalk.

It was very interesting and invigorating to learn of the vast array of ideas being worked on to support the defence industry here in South Australia.

From two-way personal locator beacons to joy sticks that efficiently control drones and other remote devices the technology innovation was amazing.

The winning entry was a device that used satellite imagery to track the surface and automatically adjust the speed of vehicles in unfamiliar terrain.

Impressively many of the entries has already won early support Australian and USA Defence contracts.

WE'RE HERE TO HELP

We are here to support you with your clients – with news, insights and helpful resources available on our website, www.smefundinghub.com to help keep you up-to-date on the latest.

Community

A couple of months ago I had the privilege to volunteer at LIV Golf in Adelaide for the second year running. What an amazing event with over 90,000 visits to the course coming from all over the Globe. It was an honour to be involved.

But why do I volunteer? Volunteering is my small way of giving back to my community. I am a keen golfer and to be able to combine my passion with volunteering my time means that I get as much back as I put in. I also see my role as a volunteer to help others to have a wonderful experience. If I can be the difference that day in someone's life then it is all worth it.

Many of you volunteer and you do it because you want to give back and to help people, whether it's a charity, providing food for the homeless or donating your expertise on not-for-profit Boards. You do it because of your passion and the impact you may make in the lives of others. And for this I applaud you.

