

July - October 2026

Global Experience, Local Knowledge

Welcome to the SME Funding Hub
newsletter for Accountants & Lawyers.

In this newsletter we provide you with information on how we are assisting SME Business Owners to achieve growth through accessing tailored loans.

At SME Funding Hub we help small to medium businesses to source essential funds to help fuel business growth and debt structures that support your business goals for long-term growth and success.

To find out more about our SME Funding Hub contact Dev Sarker on 0404 167 989 or visit www.smefundinghub.com



To my accountant and lawyer connections...

Your clients trust you with some of their most important business decisions.

When funding questions arise, my goal is simple: strengthen that trust.

Whether it's working capital, refinancing, business acquisition funding, commercial property or growth capital, I focus on:

- Looking after your client
- Keeping you informed
- Delivering an outcome that reflects well on your advice

In today's environment of rising costs, rate pressures and tightening cash flow, having the right funding partner matters more than ever.

If one of your clients needs a second opinion on their finance arrangements, let's have a conversation.

Your reputation is built on the quality of the people you refer. I never forget that.





It was a pleasure to attend the inaugural South Australian event hosted jointly by the Turnaround Management Association (TMA), the Australian Institute of Company Directors (AICD) and Chartered Accountants Australia and New Zealand (CA ANZ) at the Adelaide Marriott Hotel in August.

The discussion around the use of Safe Harbour provisions was particularly insightful, highlighting the importance of proactive governance and informed decision-making during times of financial uncertainty.

The event concluded with an engaging Q&A featuring Bruce Djite, Executive Director of the Property Council of Australia (SA), and Oliver Totani, Managing Partner of Ray White Commercial.

One theme that emerged was the ongoing pressure facing commercial property valuations across parts of Australia. While South Australia has remained relatively resilient, it will be interesting to see how market conditions evolve over the coming months.

For business owners and property investors, understanding how lenders assess property values has never been more important when seeking finance or refinancing existing facilities.

At SME Funding Hub, we help clients secure funding solutions across a range of commercial property transactions.



Catch up on all of our articles and blogs at:
<https://smefundinghub.com/blog/>

Recent articles include instant asset write offs,
 finance for professional services and much more.

One of the key takeaways from the **LMG CAF Annual PD Day** was how quickly AI is moving from being a "nice to have" to a competitive advantage for businesses.

Thanks to Alex Ventura for a fantastic presentation that explored the practical applications of AI and how organisations can start leveraging these tools today.

For SMEs in particular, AI has the potential to level the playing field. Whether it's improving customer interactions, reducing administrative workload, analysing data more effectively, or supporting better decision-making, the businesses that embrace AI thoughtfully are likely to be better positioned for future growth.

The challenge now isn't whether AI will impact business. It's how quickly organisations can adapt and unlock its potential.



We are here to help

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Specialists in SMSF Loans and Property Backed Business Loans